

# CORPORATE PRESENTATION

MOZAMBIQUE – ANGOLA – CAPE VERDE – PORTUGAL – SPAIN – BRAZIL

Africa, Europe , South of America

# COMPANY

DSSI, Value Add Distributor, emerged from the initiative of professionals with extensive experience in the field of Information Technology.

# COMPANY

Every day, thanks to its capacity, exigency and excellence in execution, DSSI tries to offer to its Business Partners the best solutions in the market, in order to complement and improve its technological offer.

GONÇALO MELLO

# COMPANY



DSSI operates in Mozambique, Angola, Cape Verde, Portugal, Spain and Brazil, through a network of well qualified and specialized partnerships

# DSSI MISSION



## DEVELOP PARTNERSHIPS

in order to help companies efficiently manage their strategic information.

## IT PROVIDES A WIDE RANGE OF PRODUCTS AND SOLUTIONS TO ITS BUSINESS PARTNERS

complementing when necessary with Presales Services, Implementation and Support.



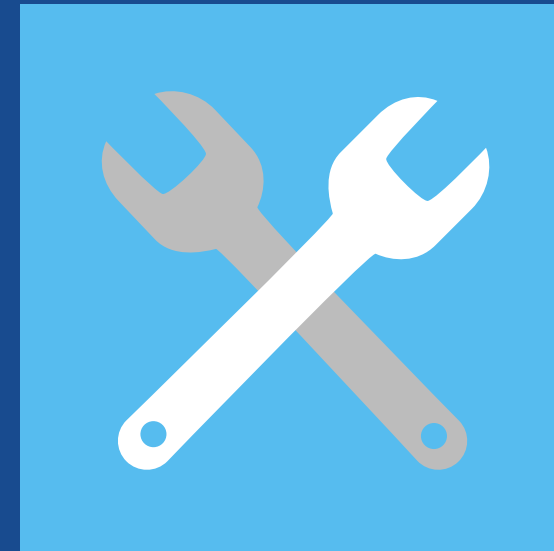
# DSSI BUSINESS UNITS



**DSSI Sales**  
Meeting the needs  
of business partners



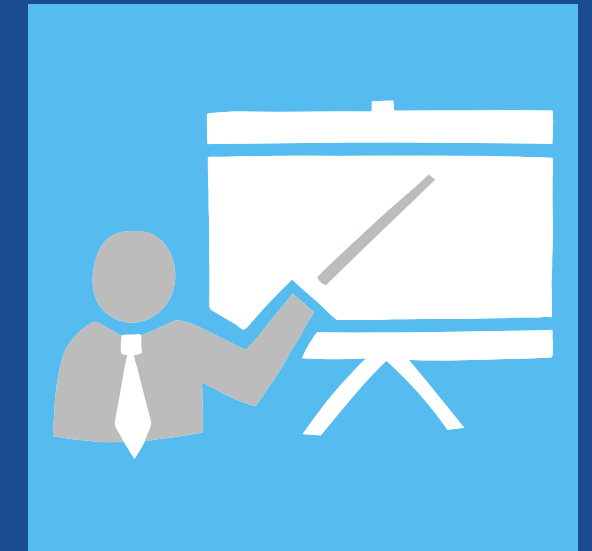
**DSSI Marketing**  
To communicate new  
solutions and  
campaigns



**DSSI Professional  
Services**  
For Partner projects,  
system integrations,  
deployment services,  
POCs, demos, project  
design, Try & Buys  
and technical  
support



**DSSI  
Financial**  
Through strategic  
partnerships, we  
present flexible  
payment solutions



**DSSI Training**  
For Partner Training

# DSSI MARKETING

Websites  
Newsletters  
Emails Marketing  
Brochures  
Campaigns  
Events  
Webinars  
Outbound  
Social Media

# WHY CHOOSE DSSI?

## A TECHNICAL TEAM

specialized and certified  
by technology partners.

## A PRE-SALE CERTIFICATED DEPARTMENT

that assesses the needs and  
defines the solution to meet  
the requirements of the  
client.

## SALES SUPPORT

with capacity and  
effectiveness in  
Implementation, Training, and  
Support for Configuration  
solutions provided.





**WE FACE THE SUCCESS  
OF EACH PARTNER AS AN  
EXTENSION OF OUR OWN  
SUCCESS!**

# RANGE OF ACTION AND REPRESENTATIONS

STORAGE, BACKUP,  
ARCHIVE & SHARING



MONITORING & HELP  
DESK



NETWORKING



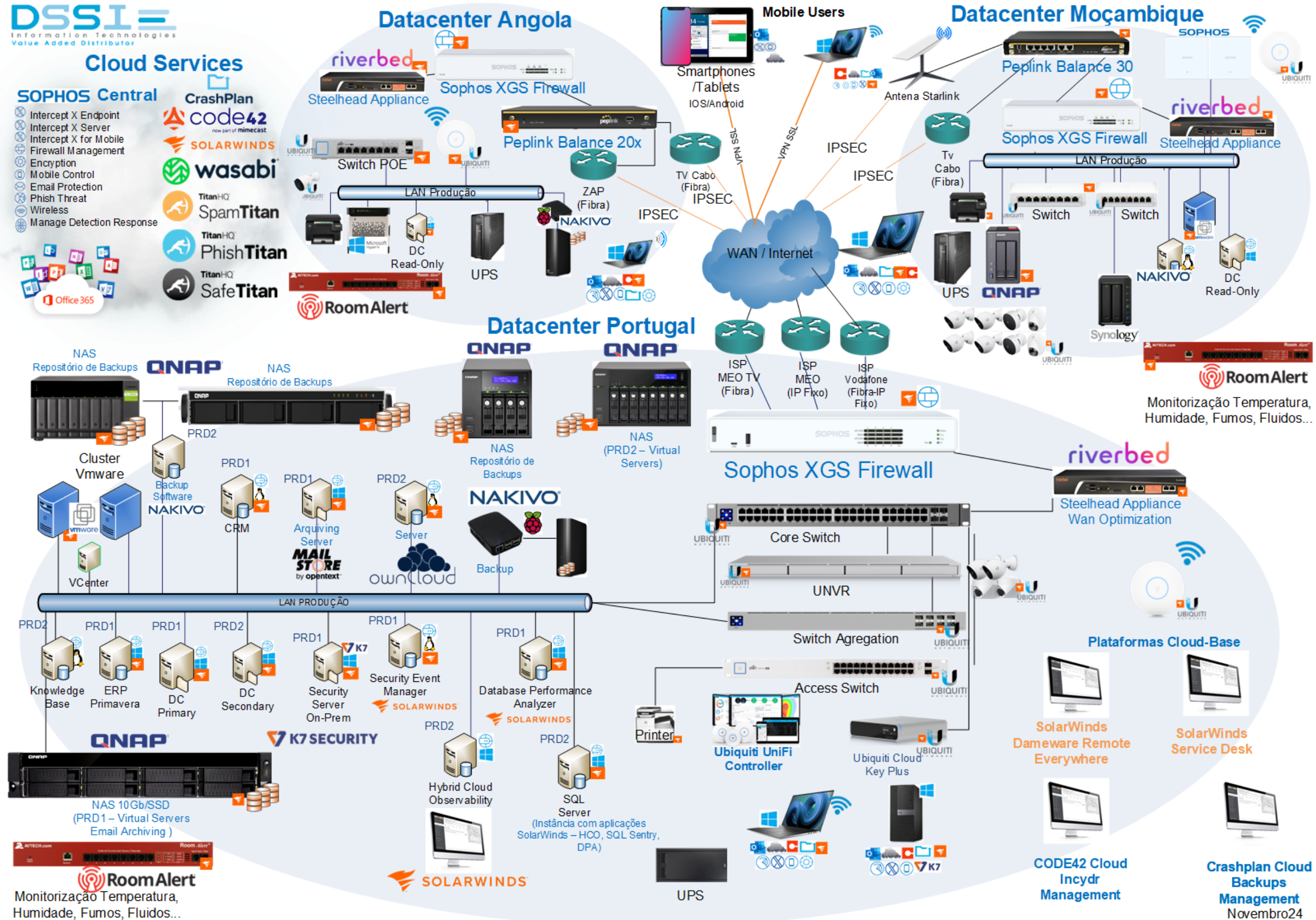
SECURITY &  
MOBILITY



CLOUD



# OUR INFRA-STRUCTURE



# TALK WITH US

Africa Offices  
Maputo | Mozambique  
Rua Gil Vicente nº 84  
Bairro da Coop

Luanda | Talatona  
Condomínio Belas Business Park,  
Edifício Malanje,  
5ºAndar, Apt. 508

TELEPHONE

(+351) 937 204 492

E-MAIL

[g.mello@dssi.co.mz](mailto:g.mello@dssi.co.mz)

